the output signal. Sequel's amplifier uses output compression limiting at the very last amplifier stage to prevent irritating transient overload.

Self-calibration (patent pending): Sequel's self-calibration circuitry calibrates the gain each time the hearing aid is turned on, thereby maintaining the user's originally designed gain. (see Figure 4). This calibration is automatic and takes place within the first quarter-second of operation, making it transparent to the user. The initial voltage of a new battery is typically 1.25V and the end life is .9V. This creates a decrease in hearing aid gain as the battery voltage decreases. As depicted, the 1.25V gain set at the factory is maintained throughout the life of the battery. Typically, the hearing aid may exhibit a 7 to 10 dB variance due to a weakening battery.

Noise performance: Sequel achieves noise performance levels that are typically only achievable with simple, low-noise bipolar circuits.

Closed Loop Class D (patent pending): Class D amplification provides high-quality sound reproduction. Additional circuitry is included that monitors the current drain in the output transistors and reduces it for no-input-signal conditions, which is a large part of most listening conditions. The result is very low idle current and lengthened battery life. This additional circuitry monitors the waveform in the output transistors and feeds back a correction signal to linearize the gain and distortion in the circuit. This reduces the sensitivity to battery voltage and receiver loading, and automatically adjusts the output for minimum power consumption (see Figure 5).

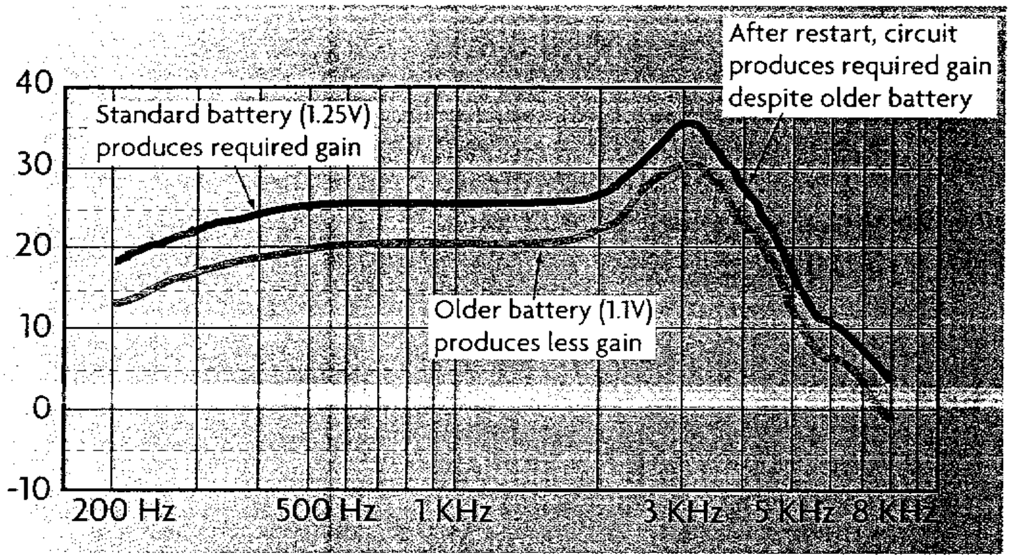

After restart, circuit produces required gain despite older battery
Standard battery (1.25V) produces required gain
Older battery (1.1V) produces less gain
40
30
20
10
0
-10
200 Hz
500 Hz
1 KHz
3 KHz
5 KHz
8 KHz

Figure 4: Sequel's self-calibration feature. The red graph shows the response, with a 1.25V battery, producing the required amount of gain. In the green graph, with the voltage lowered to 1.1V, the gain is lowered. When the instrument is turned off and then restarted at 1.1V, the gain automatically resets to the prescribed level.

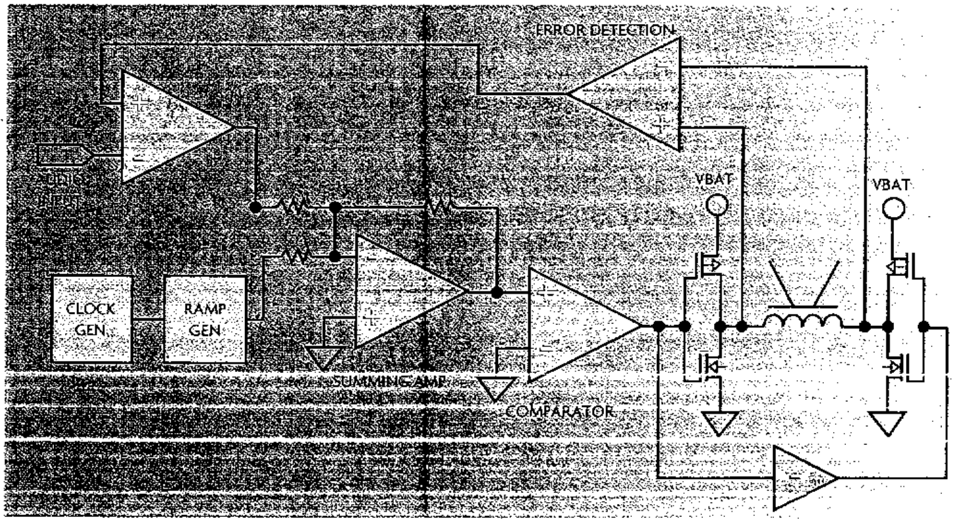
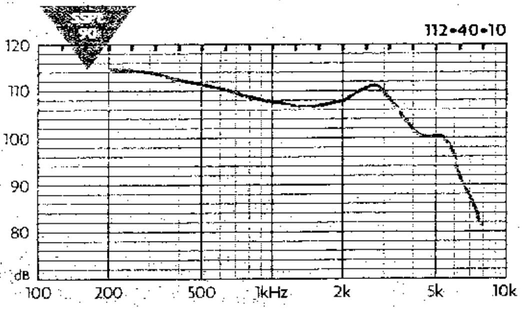
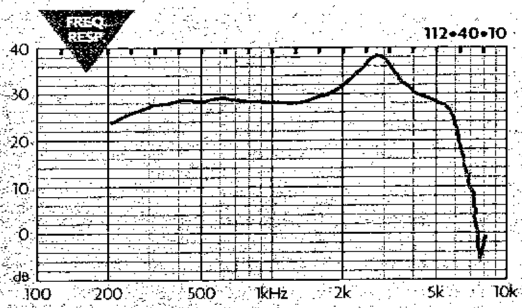

ERROR DETECTION
VBAT
VBAT
CLOCK GEN
RAMP GEN
SUMMING AMP
COMPARATOR

Figure 5: Schematic of Sequel's Class D structure. The additional circuit elements monitor the signal, reducing current drain in non-use situations and reducing distortion.

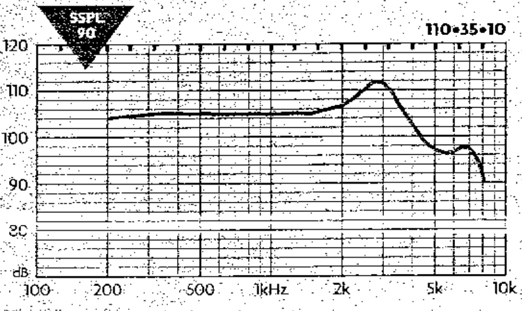
SEQUEL

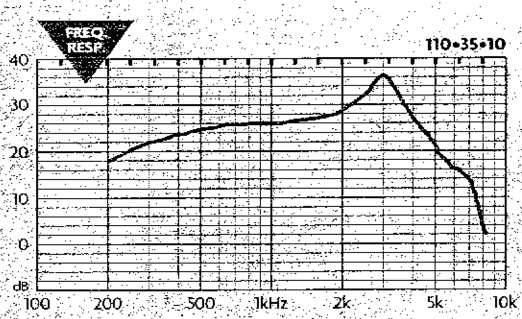
RESPONSE (ED)


SSPL 90
112•40•10
dB
100
200
500
1kHz
2k
5k
10k

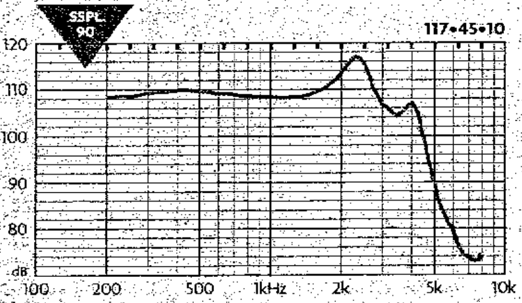

FREQ. RESP.
112•40•10

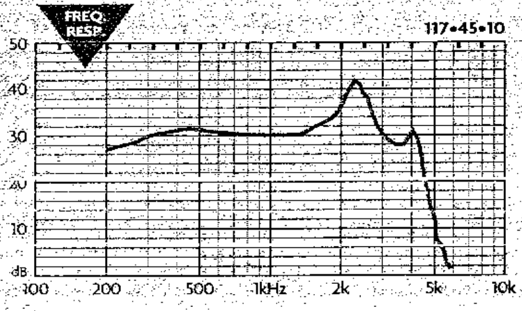
CANAL RESPONSE (EH)

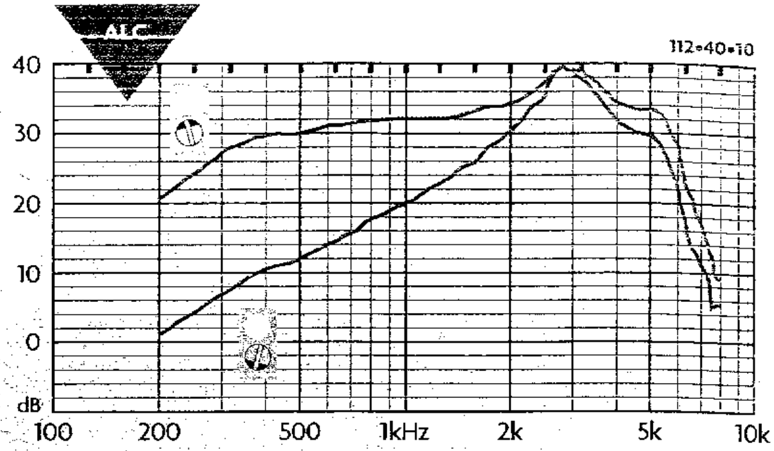

SSPL 90
110•35•10

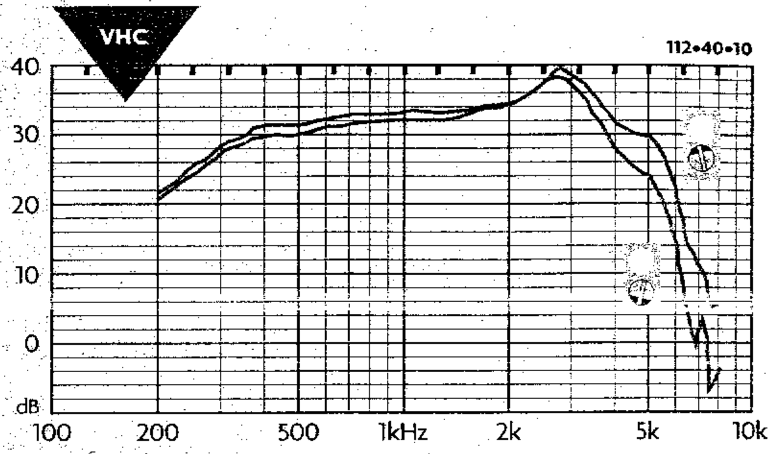

FREQ. RESP.
110•35•10

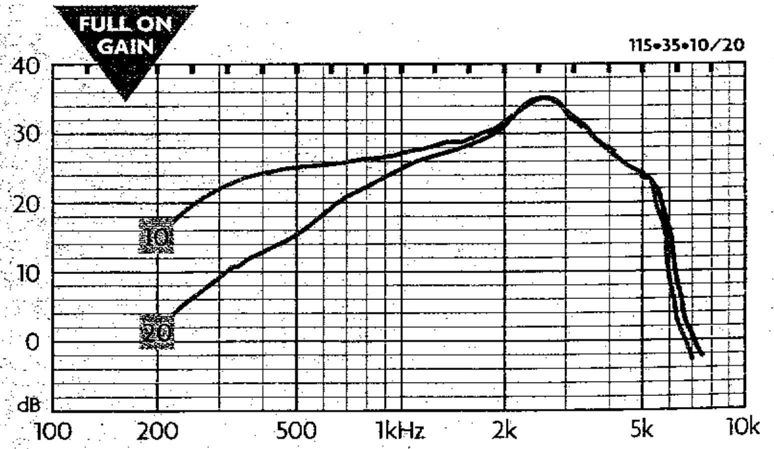
CE RESPONSE (EC)

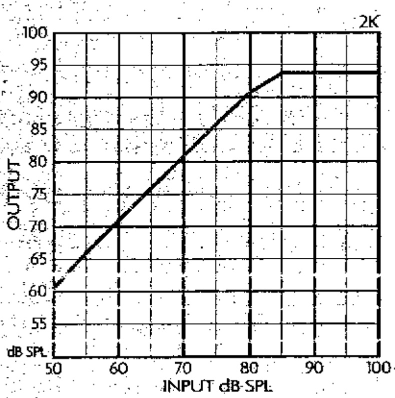

SSPL 90
117•45•10

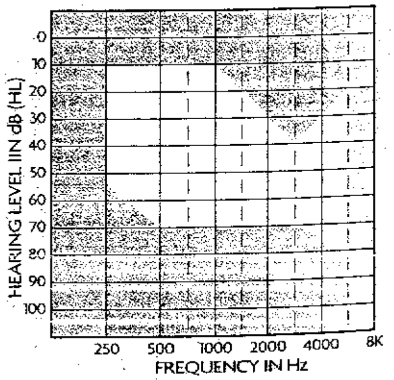

FREQ. RESP.
117•45•10


ALC
112•40•10


VHC
112•40•10


FULL ON GAIN
115•35•10/20
10
20


2K
OUTPUT
dB SPL
INPUT dB SPL


HEARING LEVEL IN dB (HL)
FREQUENCY IN Hz

SPEC1720-0

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

August 13, 1995

791/905C
In Reply Refer To:

Sue Pehringer
Starkey Laboratories Inc.
6700 Washington Ave S.
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to your contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Consideration for additional item(s) to the above-mentioned contract can be submitted now. Contract requirements to modify for additional items are as follows:

"Additional items may be added only when the items offered fall under the same category on which received award. "Discount schedule and Marketing Data" information as required with the original offer; product literature and all applicable published pricelists; and production point and delivery time on the new item(s) shall be furnished. Pricelists shall include effective date. Details of all discounts and pricing plans offered to any customer and sales data substantiating commerciality of the products offered must be submitted. If all discounts, terms, and conditions are the same as the initial ward, a statement to that effect is required. A certification that no discounts in excess of those disclosed in the modification request have been offered to any customer is also required. Consideration for adding items will be given six (6) months into the contract period., and every six (6) months after that for multi-year contracts."

Upon receipt of the information, reviews and determinations will be made. The additional items will not be added to the contract until October 1, 1995, or the effective date on the modification. Please submit the requested information to this office, prior to August 25, 1995.

If you have any questions concerning this contract, please contact me at 303 231-5025.

Sincerely,

Gail A. Hixon
Contracting Officer

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE | PAGE OF PAGES

2. AMENDMENT/MODIFICATION NO.: Supplemental Agreement '4'
3. EFFECTIVE DATE: 2-9-96
4. REQUISITION/PURCHASE REQ. NO.:
5. PROJECT NO. (If applicable):

6. ISSUED BY CODE
Contracting (905C)
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)
STARKEY LABORATORIES INC.
6700 WASHINGTON AVE S.
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.
9B. DATED (SEE ITEM 11)
X 10A. MODIFICATION OF CONTRACT/ORDER NO.: V791P-0047
10B. DATED (SEE ITEM 13): 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning ________ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.

B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

X C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: Extend contract period.

D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return ~~one~~ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above mentioned contract to reflect the following change:

Extend the contract period until September 30, 1997.

All other terms and conditions remain the same.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print): [Ri]chard Handberg, Divisional Manager
16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print): Gail A. Bixon, Contracting Officer

15B. CONTRACTOR/OFFEROR: [signature] (Signature of person authorized to sign)
15C. DATE SIGNED: 2/21/96
16B. UNITED STATES OF AMERICA BY [signature] (Signature of Contracting Officer)
16C. DATE SIGNED: 4-9-96

EXCEPTION TO SF 30
APPROVED BY OIRM 11-84

30-105-04

STANDARD FORM 30 (REV. 10-83)
Prescribed by GSA
FAR (48 CFR) 53.243

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

February 9, 1996

In Reply Refer To: 905C

Sue Pehringer
Starkey Laboratories, Inc.
6700 Washington Ave S.
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to contract number V797P-0047, Custom In-the-Ear Hearing Aids.

Enclosed is a copy of Supplemental Agreement "4". This supplemental agreement is issued to extend the contract period to September 30, 1997. Please complete blocks 15A, 15B, and 15C and return to this office. An executed copy will be returned for your files.

Per contract requirements, a set of available technical data and matrices including schematics of internal circuitry and illustrated parts breakdown will be furnished to the VA Denver Distribution Center. The technical information such as circuit diagrams and schematics required by DDC, will be considered "confidential" by the Government. Also, include specification sheet and battery information for each model on contract.

If you have any questions, please contact me at (303) 914-5180.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosure

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE | PAGE OF PAGES

2. AMENDMENT/MODIFICATION NO.: Supplemental Agreement '4'
3. EFFECTIVE DATE: 2-9-96
4. REQUISITION/PURCHASE REQ. NO.:
5. PROJECT NO. (If applicable):

6. ISSUED BY CODE
Contracting (905C)
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)
STARKEY LABORATORIES INC.
6700 WASHINGTON AVE S.
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATED (SEE ITEM 11)

X 10A. MODIFICATION OF CONTRACT/ORDER NO. V791P-0047

10B. DATED (SEE ITEM 13) 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
X	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: Extend contract period.
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return one copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above mentioned contract to reflect the following change:

Extend the contract period until September 30, 1997.

All other terms and conditions remain the same.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)
Gail A. Bixon, Contracting Officer

15B. CONTRACTOR/OFFEROR
(Signature of person authorized to sign)

15C. DATE SIGNED

16B. UNITED STATES OF AMERICA
BY
(Signature of Contracting Officer)

16C. DATE SIGNED

EXCEPTION TO SF 30
APPROVED BY OIRM 11-84

30-105-04

STANDARD FORM 30 (REV. 10-83)
Prescribed by GSA
FAR (48 CFR) 53.243

Department of
Veterans Affairs

Memorandum

Date: December 22, 1995

From: VANHAP Coordinator (126)

Subj: Custom In-the-Ear Hearing Aids Contract Extension

To: Contracting Officer (905C)

1. Please extend the custom in-the-ear hearing aid contracts for a one year period with an expiration date of September 30, 1997.

2. The DDC six month contract modification proces will ensure that custom in-the-ear hearing aid technology remains up-to-date.

3. Thank you for your attention to this request.

L B Beck

L.B. BECK, Ph.D.

VA FORM
MAR 1989 2105

*U.S. GPO: 1991-282-804/27336

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

January 16, 1996

In Reply Refer To: 791/905C

Sue Pehringer
Starkey Labortories Inc.
6700 Washington Ave S
Eden Prairie, MN 55344

SUBJ: Custom Hearing Aid Delivery Order & Paylist Changes

Effective January 22, 1996; with implementation of new computer software at the VA Denver Distribution Center, changes in the above documents will occur to assist you.

The major changes on the delivery order are:

1. Transaction type listed which includes all orders/cancellations for aids and/or components. (Transactions occurring by clinicians within 60 days of issue date to veteran will use the original purchase order number.)

2. Cancellations will indicate whether a credit memo will be taken or a credit memo is not required. "Credit memo will be taken" means a credit will be automatically taken by the computer 30 days after clinic notification to DDC.

3. Patient information is changed to last name and last four of social security number.

4. Components for an aid are listed adjacent to the model on the line below or in the same column for a component only.

5. The purchase order number displays differently.

6. The format of the delivery order is changed.

The major changes on the paylist are:

1. Title change to "Custom Hearing Aid Paylist".

2. The purchase order number displays differently.

3. There is a control number with 1st two digits as year, 2nd two digits as month, 3rd three digits as an incremental number. This control number will appear on check enclosure to match payments with paylist.

4. Credits taken now show the original purchase order number.

5. Patient information is changed to last name and last four of social security number.

6. Paylist may be multiple pages (within one purchase order series) versus stand alone page.

7. The format of the paylist is changed.

The above changes are intended to make your job (and ours) easier, and enhance our partnership with you. Please call me at (303) 914-5180 with any questions.

Sincerely,

Gail A. Hixon
Contracting Officer

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE

PAGE 1 OF PAGES 3

2. AMENDMENT/MODIFICATION NO.	3. EFFECTIVE DATE	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)
Supplemental Agreement "3"	March 1, 1996		

6. ISSUED BY CODE
Contracting (905C)
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)

Starkey laboratories Inc.
6700 Washington Ave S
Eden Prairie, MN 55344

CODE FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATED (SEE ITEM 11)

x 10A. MODIFICATION OF CONTRACT/ORDER NO.
V791P-0047

10B. DATED (SEE ITEM 13)
10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
x	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, Changes - Fixed Price and Modifications
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return two copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above-mentioned contract to reflect the following changes.

Changes are noted onn pages 2 and 3.

All other terms and conditions remain the same.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)	
Sue Pehringer, Governmental Services Coordinator		Gail A. Hixon, Contracting Officer	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED
[signature] (Signature of person authorized to sign)	1/29/96	BY [signature] (Signature of Contracting Officer)	2-2-96

EXCEPTION TO SF 30
APPROVED BY OIRM 11-84

30-105-04

STANDARD FORM 30 (REV. 10-83)
Prescribed by GSA
FAR (48 CFR) 53.243

Effective Date: March 1, 1996

Contract Number: V791P-0047

Description of Modification (Cont.)

1) **CHANGE** Procedure: (VA Orders Only), paragraph (a), located on pages 12 and 13 of the contract, to read as follows:

(a) VA Audiology Clinics will submit to the Contractor an ear impression and audiological requirements. The Contractor will retain the audiological requirements and ear impression pending receipt of a purchase order from the VA Denver Distribution Center (DDC), Denver, Colorado. Purchase orders will be faxed to the Contractor. Upon receipt of the purchase order from DDC, the contractor shall fabricate the hearing aid and ship the instrument to the requesting VA Audiology Clinic, enclosing one copy of either a packing slip or invoice. An invoice should be mailed to the following:

VA Denver Distribution Center
Fiscal Division (905B)
PO Box 25166
Denver, CO 80225-0166

(b) Contractor agrees that the DDC is designated as the billing office as defined in 52.232-25(a)(2)(i) and (ii) for purposes of determining date of receipt of custom hearing aids delivered to VA facilities under the terms of this contract. The time frames for any discount terms and other prompt payment act provisions will begin with the later:

(1) Receipt of a proper invoice at the DDC,

OR

(2) Certification of receipt of goods by the VA Audiology Clinic.

2) **DELETE** paragraph "Additional Components (within two year guarantee)" from the Guarantees clause, located on page 3 of amendment 1.

3) **DELETE** Warranty (VA Orders only) (Within 90 days), located on pages 3 and 4 of amendment 1.

Effective Date: March 1, 1996

Contract Number: V791P-0047

Description of Modification (Cont.)

4) **ADD** Trial Period (VA Orders only) (Within 90 days) to read as follows:

Trial Period (VA Orders only) (Within 90 days)

The contractor agrees that upon receipt of the Custom In-The-Ear aid by the VA Audiology Clinic, a 90-day trial period will commence in which to determine whether the hearing aid received provides the veteran with the desired improvement in hearing. If within this 90-day period, the VA Audiology Clinic determines that the hearing aid is inadequate or that modifications are required, the hearing aid will be returned to the contractor for modification or credit.

During the trial period, needed modifications will be done using the original purchase order. An invoice will be sent to the Denver Distribution Center (DDC) (one copy to the VA Audiology Clinic) for items reflecting modification(s) as appropriate. Credit memos should be sent to the DDC for items removed.

The contractor should issue a credit memo to DDC within 30 days after receipt of aid/component(s) returned. The DDC will automatically take the appropriate credit for aid/component(s) returned 30 days after notification from the VA Audiology Clinic.

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

January 16, 1996

In Reply Refer To: 791/905C

Sue Pehringer
Starkey Laboratories Inc.
6700 Washington Ave S
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Enclosed is a copy of Supplemental Agreement "3". This Supplemental Agreement is issued to reflect changes in the following:

1) Invoicing,

2) Modifications,

3) Credit memos.

Please complete blocks 15A, 15B and 15C and return two copies to this office. An executed copy will be returned for your files.

If you have any questions, please contact me at (303) 914-5180.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosures

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE

PAGE 1 OF PAGES 3

2. AMENDMENT/MODIFICATION NO. Supplemental Agreement "3"

3. EFFECTIVE DATE March 1, 1996

4. REQUISITION/PURCHASE REQ. NO.

5. PROJECT NO. (If applicable)

6. ISSUED BY CODE

Contracting (905C)
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)

Starkey laboratories Inc.
6700 Washington Ave S
Eden Prairie, MN 55344

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATED (SEE ITEM 11)

x 10A. MODIFICATION OF CONTRACT/ORDER NO. V791P-0047

10B. DATED (SEE ITEM 13) 10-1-94

CODE | FACILITY CODE

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
x	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, Changes - Fixed Price and Modifications
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return two copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above-mentioned contract to reflect the following changes.

Changes are noted onn pages 2 and 3.

All other terms and conditions remain the same.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)
Gail A. Hixon, Contracting Officer

15B. CONTRACTOR/OFFEROR

(Signature of person authorized to sign)

15C. DATE SIGNED

16B. UNITED STATES OF AMERICA

BY ______
(Signature of Contracting Officer)

16C. DATE SIGNED

EXCEPTION TO SF 30
APPROVED BY OIRM 11-84

30-105

STANDARD FORM 30 (REV. 10-83)
Prescribed by GSA
FAR (48 CFR) 53.243

Modification No. Supplemental Agreement "3"

Effective Date: March 1, 1996

Contract Number: V791P-0047

Description of Modification (Cont.)

1) **CHANGE** Procedure: (VA Orders Only), paragraph (a), located on pages 12 and 13 of the contract, to read as follows:

(a) VA Audiology Clinics will submit to the Contractor an ear impression and audiological requirements. The Contractor will retain the audiological requirements and ear impression pending receipt of a purchase order from the VA Denver Distribution Center (DDC), Denver, Colorado. Purchase orders will be faxed to the Contractor. Upon receipt of the purchase order from DDC, the contractor shall fabricate the hearing aid and ship the instrument to the requesting VA Audiology Clinic, enclosing one copy of either a packing slip or invoice. An invoice should be mailed to the following:

VA Denver Distribution Center
Fiscal Division (905B)
PO Box 25166
Denver, CO 80225-0166

(b) Contractor agrees that the DDC is designated as the billing office as defined in 52.232-25(a)(2)(i) and (ii) for purposes of determining date of receipt of custom hearing aids delivered to VA facilities under the terms of this contract. The time frames for any discount terms and other prompt payment act provisions will begin with the later:

(1) Receipt of a proper invoice at the DDC,

OR

(2) Certification of receipt of goods by the VA Audiology Clinic.

2) **DELETE** paragraph "Additional Components (within two year guarantee)" from the Guarantees clause, located on page 3 of amendment 1.

3) **DELETE** Warranty (VA Orders only) (Within 90 days), located on pages 3 and 4 of amendment 1.

Modification No. Supplemental Agreement "3"

Effective Date: March 1, 1996

Contract Number: V791P-0047

Description of Modification (Cont.)

4) **ADD** Trial Period (VA Orders only) (Within 90 days) to read as follows:

Trial Period (VA Orders only) (Within 90 days)

The contractor agrees that upon receipt of the Custom In-The-Ear aid by the VA Audiology Clinic, a 90-day trial period will commence in which to determine whether the hearing aid received provides the veteran with the desired improvement in hearing. If within this 90-day period, the VA Audiology Clinic determines that the hearing aid is inadequate or that modifications are required, the hearing aid will be returned to the contractor for modification or credit.

During the trial period, needed modifications will be done using the original purchase order. An invoice will be sent to the Denver Distribution Center (DDC) (one copy to the VA Audiology Clinic) for items reflecting modification(s) as appropriate. Credit memos should be sent to the DDC for items removed.

The contractor should issue a credit memo to DDC within 30 days after receipt of aid/component(s) returned. The DDC will automatically take the appropriate credit for aid/component(s) returned 30 days after notification from the VA Audiology Clinic.

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

CONTRACT ID CODE | PAGE 1 OF PAGES 1

AMENDMENT/MODIFICATION NO.: Supplemental Agreement "2"

EFFECTIVE DATE: Oct 1, 1995

REQUISITION/PURCHASE REQ. NO.:

PROJECT NO. (If applicable):

ISSUED BY: CONTRACTING OFFICER (905C) CODE
VA DENVER DISTRIBUTION CENTER
PO BOX 25166
DENVER, COLORADO 80225-0166

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)

STARKEY LABORATORIES INC.
PO BOX 9457
6700 WASHINGTON AVE S
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATED (SEE ITEM 11)

X 10A. MODIFICATION OF CONTRACT/ORDER NO. V791P-0047

10B. DATED (SEE ITEM 13) 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

ADMINISTRATIVE CHANGE

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.

X B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b). ADDRESS CHANGE

C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:

D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return ONE copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

MODIFY THE ABOVE MENTIONED CONTRACT TO REFLECT THE FOLLOWING CHANGE:

Effective October 1, 1995, the "Motor and U.P.S." address will change from:

VA Denver Distribution Center 730 Simms Street, Room 149 Lakewood, CO 80401	TO:	VA Denver Distribtuion Center 155 Van Gordon Street, Room 195 Lakewood, CO 80228-1709

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

Plf FOIA Resp 000234

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print): Sue Pehringer, Governmental Services Coordinator

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print): GAIL A. HIXON, CONTRACTING OFFICER

15B. CONTRACTOR/OFFEROR: [signature] (Signature of person authorized to sign)

15C. DATE SIGNED: 10/4/95

16B. UNITED STATES OF AMERICA BY [signature] (Signature of Contracting Officer)

16C. DATE SIGNED: 10-12-95

7540-01-152-8070

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225–0166

September 23, 1995

In Reply Refer To: 791/905

Sue Pehringer
Starkey laboratories Inc.
PO Box 9457
6700 Washington Ave S.
Eden Prairie, MN 55344

Dear Ms. Pehringer

This is in reference to contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Effective October 1, 1995, the VA Denver Distribution Center will relocate to the address provided on the enclosed Supplemental Agreement "2." Please assure that all Motor and U.P.S. shipments after the effective date are sent to the correct address. Please sign block 15A and return all copies to this office. An executed copy will be returned for your files.

If you have any questions, please contact me at (303) 231-5025. After October 10, 1995, the number will be (303) 914-5180.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosure

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

May 3, 1995

In Reply Refer To: 791/905C

Sue Pehringer
Starkey Laboratories Inc.
6700 Washington Ave S
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to your contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Enclosed find a copy of Supplemental Agreement "1." This Supplemental Agreement is issued to add completely-in-the-canal (CIC) hearing aids and other options to the contract. Please sign and return two copies to my office. Upon receipt, a signed copy will be sent to your office.

Also, enclosed is a copy of Denver Distribution Center's (DDC) publication of models, components and pricing. DDC is the only one who can change the DDC order code. This field is what the clinic selects to order the item in the Remote Order Enter System. A new publication will be sent to the clinics, prior to the effective date. Please review and note any changes to this office as soon as possible.

If you have any questions, please contact me at (303) 231-5025.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosures: 2

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
CLEAR SHELL	CLEAR	13.79
DISCOVERY I	DSC	34.49
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
SCREW SET VC	SSCV	13.79
STARKEY SOFT COTE	SSC	13.79
TK POT	TK POT	13.79
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
~~STARKEY SOFT COTE~~	~~SSC~~	~~13.79~~ Delete
TYMP COMPRESSION CLASS D	TCD	34.49

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	**AHC**	**13.79**
ACTIVE LOW CUT	**ALC**	**13.79**
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	**FFR**	**13.79**
FLEX CANAL	FLEX	10.34
FULL SPECTRUM LOW CUT	FSLC	27.59
FULL SPECTRUM LOW CUT SWITCH	FSLCS	31.04
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	**HDC**	**34.49**
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	**TML**	**82.45**
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
STAR TELECOIL SWITCH	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TELECOIL SWITCH	TCS	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34
VARIABLE RELEASE COMPRESS	VRC	27.59

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HGH CUT	**AHC**	**13.79**
ACTIVE LOW CUT	**ALC**	**13.79**
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	**FFR**	**13.79**
FLEX CANAL	FLEX	10.34
FULL SPECTRUM LOW CUT	FSLC	27.59
FULL SPECTRUM LOW CUT SWITCH	FSLCS	31.04
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	**HDC**	**34.49**
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	**HDP**	**20.69**
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	**SOF**	**13.79**

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
STAR TELECOIL SWITCH	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TELECOIL SWITCH	TCS	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34
VARIABLE RELEASE COMPRESSION	VRC	27.59

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	**AHC**	**13.79**
ACTIVE LOW CUT	**ALC**	**13.79**
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	**FFR**	**13.79**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	**SOF**	**13.79**
STAR TELECOIL	STC	17.24
STARKEY SOFT COTE	**SSC**	**13.74**
TELECOIL SWITCH	**TCS**	**13.79**
TINNITUS MASKER	**TM**	**48.29**
TK POT	TK POT	13.79
TRIMPRO SWITCH	**TPS**	**17.24**
VARIABLE COMPRESSION POT	**VCP**	**10.34**
VARIABLE RELEASE COMPRESSION	**VRC**	**27.59**

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	**AHC**	**13.79**
ACTIVE LOW CUT	**ALC**	**13.79**
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	**FFR**	**13.79**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	**SOF**	**13.79**
STAR TELECOIL	STC	17.24
STARKEY SOFT COTE	**SSC**	**13.79**
TELECOIL SWITCH	**TCS**	**13.79**
TINNITUS MASKER	**TM**	**48.29**
TK POT	TK POT	13.79
TRIMPRO SWITCH	**TPS**	**17.24**
VARIABLE COMPRESSION POT	**VCP**	**10.34**
VARIABLE RELEASE COMPRESSION	**VRC**	**27.59**

Plf FOIA Resp 000243

EFFECTIVE 05-01-95

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
CLEAR SHELL	CLEAR	13.79
DISCOVERY I	DSC	34.49
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
SCREW SET VC	SSCV	13.79
STARKEY SOFT COTE	SSC	13.79
TK POT	TK POT	13.79
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
STARKEY SOFT COTE	SSC	13.79
TYMP COMPRESSION CLASS D	TCD	34.49

EFFECTIVE 12-01-94

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
~~AGC POT~~	~~AGC~~	~~13.79~~
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FLEX CANAL	FLEX	10.34
FULL SPECTRUM LOW CUT	FSLC	27.59
FULL SPECTRUM LOW CUT SWITCH	FSLCS	31.04
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	~~HDB~~ HDP 2	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
~~INPUT SIGNAL PROCESSOR~~	~~ISP~~	~~20.69~~
KAMP II	KII	82.79
LOW CUT SWITCH	LFS	13.79
~~LOW DRAIN CLASS D~~	~~LDC~~	~~41.39~~
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79

EFFECTIVE 12-01-94

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
~~SOFT COTE~~	~~SOFT~~	~~10.34~~
STAR TELECOIL SWITCH	STC	17.24
~~TELECOIL PREAMP~~	~~TCP~~	~~17.24~~
TELECOIL SWITCH	TCS	13.79
~~TIME DOMAIN SIGNAL PROCESSOR~~	~~TDSP~~	~~27.59~~
TK POT	TK POT	13.79
VARIABLE COMPRESSION POT	VRC VCP	10.34

10.34

EFFECTIVE 12-01-94

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
~~AGC POT~~	~~AGC~~	~~13.79~~
BICROS	BICROS	62.09
CLASS D	**CLD**	**27.59**
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	**CS**	**17.24**
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
~~DISCOVERY I~~	~~DSC~~	~~34.49~~
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	**DMM**	**48.29**
~~DUAL RECEIVER OPTION~~	~~DRO~~	~~13.79~~
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FLEX CANAL	FLEX	10.34
FULL SPECTRUM LOW CUT	FSLC	27.59
FULL SPECTRUM LOW CUT SWITCH	FSLCS	31.04
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	~~HDB~~ HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	**HDP**	**20.69**
HIGH FREQUENCY CONTROL	HFP	10.34
~~INPUT SIGNAL PROCESSOR~~	ISP	~~20.69~~
KAMP II	KII	82.79
LOW CUT SWITCH	LFS	13.79
~~LOW DRAIN CLASS D~~	~~LDC~~	~~41.39~~
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79

EFFECTIVE 12-01-94

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
~~SOFT COTE~~	~~SOFT~~	~~10.34~~
STAR TELECOIL SWITCH	STC	17.24
~~TELECOIL~~ PREAMP	~~TCP~~	~~17.24~~
TELECOIL SWITCH	TCS	13.79
~~TIME DOMAIN SIGNAL PROCESSOR~~	~~TDSP~~	27.59
TK POT	TK POT	13.79
VARIABLE COMPRESSION POT	~~VRC~~ VCP	10.34
✓ [illegible] SWITCH	TPS	[illegible]
✓ [illegible] SUPPRESSION	[illegible]	[illegible]
✓ ACTIVE HIGH CUT	AHC	13.79
✓ ACTIVE LOW CUT	ALC	13.79
~~[illegible]~~	~~[illegible]~~	~~[illegible]~~
✓ [illegible]	TM	[illegible]
✓ [illegible] ON-OFF [illegible]	[illegible]	13.79
✓ FIXED [illegible]	[illegible]	[illegible]
✓ STARKEY SOFT COTE	SSC	13.79

EFFECTIVE 12-01-94

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
~~AGC POT~~	~~AGC~~	~~13.79~~
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
~~FULL SPECTRUM LOW CUT~~	~~FSLC~~	~~27.59~~
~~FULL SPECTRUM LOW CUT SWITCH~~	~~FSLCS~~	31.04
GAIN CONTROL	GAIN	10.34
HDP II	~~HDB~~	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
~~INPUT SIGNAL PROCESSOR~~	ISP	~~20.69~~
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
~~SOFT COTE~~	~~SOFT~~	~~10.34~~
STAR TELECOIL	STC	17.24
~~TELECOIL PREAMP~~	~~TCP~~	~~17.24~~
TELECOIL	~~TC~~	13.79
~~TIME DOMAIN SIGNAL PROCESSOR~~	~~TDSP~~	~~27.59~~
TK POT	TK POT	13.79
~~TUNABLE NOTCH~~ FILTER	~~TNF~~	~~27.59~~
VARIABLE COMPESSION POT	~~VRC~~	10.34

EFFECTIVE 12-01-94

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
~~AGC POT~~	~~AGC~~	~~13.79~~
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
~~FULL SPECTRUM LOW CUT~~	~~FSLC~~	~~27.59~~
FULL SPECTRUM LOW CUT SWITCH	FSLCS	31.04
GAIN CONTROL	GAIN	10.34
HDP II	~~HDE~~	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
INPUT SIGNAL PROCESSOR	ISP	20.69
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
~~SOFT COTE~~	~~SOFT~~	~~10.34~~
STAR TELECOIL	**STC**	17.24
~~TIME DOMAIN SIGNAL PROCESSOR~~	TDSP	~~27.59~~
TK POT	**TK POT**	13.79
VARIABLE COMPESSION POT	VRC	10.34

SSC

VRC

TCS $13.79

EFFECTIVE 12-01-94

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-96

MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
~~AGC POT~~	~~AGC~~	~~13.79~~
CLEAR SHELL	CLEAR	13.79
DISCOVERY I	DSC	34.49
~~FULL SPECTRUM LOW CUT~~	~~FSLC~~	~~27.59~~
~~FULL SPECTRUM LOW CUT SWITCH~~	~~FSLCS~~	~~31.04~~
GAIN CONTROL	GAIN	10.34
~~HDP II~~	~~HDB~~	~~34.49~~
HIGH FREQUENCY CONTROL	HFP	10.34
INPUT SIGNAL PROCESSOR	ISP	20.69
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
~~POWER PEAK FILTER~~	~~PPF~~	~~13.79~~
~~RESONANT PEAK CONTROL~~	~~RPC~~	~~13.79~~
~~SAMP II~~	~~SII~~	~~55.19~~
SCREW SET VC	SSCV	13.79
~~SOFT COTE~~	~~SOFT~~	~~10.34~~
~~TELECOIL PREAMP~~	~~TCP~~	~~17.24~~
~~TELECOIL~~	~~TC~~	~~13.79~~
~~TIME DOMAIN SIGNAL PROCESSOR~~	~~TDSP~~	~~27.59~~
TK POT	TK POT	13.79
VARIABLE COMPESSION POT	VRC VCP	~~27.59~~ 10.34

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE

PAGE 1 OF PAGES 3

2. AMENDMENT/MODIFICATION NO.: SUPPLEMENTAL AGREEMENT "1"

3. EFFECTIVE DATE: 5-4-95

4. REQUISITION/PURCHASE REQ. NO.

5. PROJECT NO. *(If applicable)*

6. ISSUED BY — CODE

CONTRACTING OFFICER (905C)
VA DENVER DISTRIBUTION CENTER
PO BOX 25166
DENVER, CO 80225-0166

7. ADMINISTERED BY *(If other than Item 6)* — CODE

8. NAME AND ADDRESS OF CONTRACTOR *(No., street, county, State and ZIP Code)*

STARKEY LABORATORIES INC.
6700 WASHINGTON AVE S
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

9A. AMENDMENT OF SOLICITATION NO.

9B. DATED *(SEE ITEM 11)*

X 10A. MODIFICATION OF CONTRACT/ORDER NO.: V791P-0047

10B. DATED *(SEE ITEM 13)*: 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA *(If required)*

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: *(Specify authority)* THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES *(such as changes in paying office, appropriation date, etc.)* SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
X	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, CHANGES - FIXED PRICE AND MODIFICATIONS
	D. OTHER *(Specify type of modification and authority)*

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return 2 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION *(Organized by UCF section headings, including solicitation/contract subject matter where feasible.)*

MODIFY CONTRACT NUMBER V791P-0047, CUSTOM IN-THE-EAR HEARING AIDS, TO READ AS FOLLOWS:

ALL CHANGES ARE NOTED PAGES 2 AND 3.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER *(Type or print)*: Sue Pehringer, Government Services Coordinator

16A. NAME AND TITLE OF CONTRACTING OFFICER *(Type or print)*: GAIL A. HIXON, CONTRACTING OFFICER

15B. CONTRACTOR/OFFEROR: [signature] *(Signature of person authorized to sign)*

15C. DATE SIGNED: 5/3/95

16B. UNITED STATES OF AMERICA BY [signature] *(Signature of Contracting Officer)*

16C. DATE SIGNED: 5-4-95

EXCEPTION TO SF 30
APPROVED BY OIRM 11-84

30-105-04

STANDARD FORM 30 (REV. 10-83)
Prescribed by GSA
FAR (48 CFR) 53.243

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE

PAGE 1 OF PAGES 3

2. AMENDMENT/MODIFICATION NO.: SUPPLEMENTAL AGREEMENT "1"

3. EFFECTIVE DATE: 5-4-95

4. REQUISITION/PURCHASE REQ. NO.

5. PROJECT NO. *(If applicable)*

6. ISSUED BY — CODE

CONTRACTING OFFICER (905C)
VA DENVER DISTRIBUTION CENTER
PO BOX 25166
DENVER, CO 80225-0166

7. ADMINISTERED BY *(If other than Item 6)* — CODE

8. NAME AND ADDRESS OF CONTRACTOR *(No., street, county, State and ZIP Code)*

STARKEY LABORATORIES INC.
6700 WASHINGTON AVE S
EDEN PRAIRIE, MN 55344

CODE — FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATED *(SEE ITEM 11)*

X 10A. MODIFICATION OF CONTRACT/ORDER NO.: V791P-0047

10B. DATED *(SEE ITEM 13)*: 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA *(If required)*

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: *(Specify authority)* THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES *(such as changes in paying office, appropriation date, etc.)* SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
X	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, CHANGES - FIXED PRICE AND MODIFICATIONS
	D. OTHER *(Specify type of modification and authority)*

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return 2 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION *(Organized by UCF section headings, including solicitation/contract subject matter where feasible.)*

MODIFY CONTRACT NUMBER V791P-0047, CUSTOM IN-THE-EAR HEARING AIDS, TO READ AS FOLLOWS:

ALL CHANGES ARE NOTED PAGES 2 AND 3.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER *(Type or print)*

16A. NAME AND TITLE OF CONTRACTING OFFICER *(Type or print)*: GAIL A. HIXON, CONTRACTING OFFICER

15B. CONTRACTOR/OFFEROR

(Signature of person authorized to sign)

15C. DATE SIGNED

16B. UNITED STATES OF AMERICA

BY ______ *(Signature of Contracting Officer)*

16C. DATE SIGNED

Modification No. **Supplemental Agreement "1"** Page 2 of 3

Effective Date: **May 1, 1995**

Contract Number: **V791P-0047**

Cont.

1) **Add** TrimPro Switch, 31% off commercial pricelist, dated February 7, 1994, of $24.99 with VA price of **$17.24.**

2) **Add** Active High Cut, 31% off commerical pricelist, dated February 1, 1993, of $19.99 with VA price of **$13.79.**

3) **Add** Active Low Cut, 31% off commerical pricelist, dated February 1, 1993, of $19.99 with VA price of **$13.79.**

4) **Add** Linear Masker, 31% off commerical pricelist, dated August 15, 1994, of $119.50 with VA price of **$82.45.**

5) **Add** Tinnitus Masker, 31% off commerical pricelist, dated August 15, 1994, of $69.99 with VA price of **$48.29.**

6) **Add** Sepearte On/Off Switch, 31% off commerical pricelist, dated June 1, 1994, of $19.99 with VA price of **$13.79.**

7) **Add** Fixed Flat Response, 31% off commerical pricelist, dated August 19, 1992, $19.99 with VA price of **$13.79.**

8) **Add** Starkey Soft Cote, 31% off commerical pricelist, dated December 8, 1994, $19.99 with VA price of **$13.79.**

9) **Add** SAT9, 28.9% off commerical pricelist, dated August 15, 1994, $649.95 with VA price of **$462.36.**

10) **Add** KAMP, 31% off commerical pricelist, dated June 2, 1994, $119.99 with VA price of **$82.79.**

11) **Add** KAMP Classic, 31% off commerical pricelist, dated September 6, 1994, $119.99 with VA price of **$82.79.**

Modification No. **Supplemental Agreement "1"** Page 3 of 3

Effective Date: **May 1, 1995**

Contract Number: **V791P-0047**

Cont.

12) **Add** Typmp Compression Class D, 31% off commerical pricelist, dated November 18, 1994, $49.99 with VA price of **$34.49.**

13) **Add** Custom Power Tymp, 31% off commerical pricelist, dated August 17, 1994, $79.99 with VA price of **$55.19.**

EFFECTIVE DATE OF THIS SUPPLEMENTAL AGREEMENT IS MAY 1, 1995.

ALL OTHER TERMS AND CONDITIONS OF THE CONTRACT REMAIN THE SAME.

World Headquarters
6700 Washington Ave. So.
Eden Prairie, MN
USA 55344

P.O. Box 9457
Minneapolis, MN
USA 55440

STARKEY
Laboratories, Inc.

May 1, 1995

Gail A. Hixon
VA Denver Distribution Center 905
730 Simms Street
Lakewood, CO. 80401

RE: V791P-0047

This letter is our best and final offer on the the following products.

		PRICE LIST	VA PRICE	DISCOUNT
Hearing Aids:				
Tympanette	(SA-T9)	$649.95	$462.36	28.9%
Circuits:				
Kamp	(KAT)	$119.99	$82.79	31%
Kamp Classic	(KAC)	$119.99	$82.79	31%
Tymp Compression Class D	(TCD)	$49.99	$34.49	31%
Custom Power Tymp	(CPT)	$79.99	$55.19	31%

Price includes 2nd year warranty, postage and handling.

Sincerely,

Dick Handberg

WATS: 800 328-8602
Tel: 612 941-6401
Fax: 612 828-9262
Telex: 297822 STRK UR

09/27/94 09:14 FAX STARKEY HQ 002

SEP-27-94 TUE 06:15 VA DENVER DIST CENTER FAX NO. 303 231 5009 P.02/04

AWARD/CONTRACT

1. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 350)

RATING

PAGE 1 OF 3 PAGES

2. CONTRACT (Proc. Inst. Ident.) NO. V791P- 0047

3. EFFECTIVE DATE: SEE BLOCK 20C

4. REQUISITION/PURCHASE REQUEST/PROJECT NO.

5. ISSUED BY CODE

Department of Veterans Affairs
Denver Distribution Center
730 Simms Street, Room 147
Lakewood, CO 80401

6. ADMINISTERED BY (If other than Item 5) CODE

7. NAME AND ADDRESS OF CONTRACTOR (No., street, city, county, State and ZIP Code)

Starkey Labs, Inc.
P.O. Box 9457
Minneapolis, MN 55440

CODE FACILITY CODE

8. DELIVERY

☐ FOB ORIGIN ☐ OTHER (See below)

9. DISCOUNT FOR PROMPT PAYMENT

Net 30

10. SUBMIT INVOICES (4 copies unless otherwise specified) TO THE ADDRESS SHOWN IN: ITEM 14

11. SHIP TO/MARK FOR CODE

See Block 14

12. PAYMENT WILL BE MADE BY CODE

See Block 14

13. AUTHORITY FOR USING OTHER THAN FULL AND OPEN COMPETITION:

☐ 10 U.S.C. 2304(c)( ) ☐ 41 U.S.C. 253(c)( )

14. ACCOUNTING AND APPROPRIATION DATA

To be shown on individual orders issued under this contract

15A. ITEM NO.	15B. SUPPLIES/SERVICES	15C. QUANTITY	15D. UNIT	15E. UNIT PRICE	15F. AMOUNT
	Custom In-The-Ear Hearing Aids Contract Period: October 1, 1994 or Date of Award, whichever is later, through September 30, 1996				

15G. TOTAL AMOUNT OF CONTRACT $ 10,500,000.00

16. TABLE OF CONTENTS

(✓)	SEC.	DESCRIPTION	PAGE(S)	(✓)	SEC.	DESCRIPTION	PAGE(S)
		PART I - THE SCHEDULE				PART II - CONTRACT CLAUSES	
	A	SOLICITATION/CONTRACT FORM	1-2		I	CONTRACT CLAUSES	17-27
	B	SUPPLIES OR SERVICES AND PRICES/COSTS	3			PART III - LIST OF DOCUMENTS, EXHIBITS AND OTHER ATTACH.	
	C	DESCRIPTION/SPECS./WORK STATEMENT	4-6		J	LIST OF ATTACHMENTS	28
	D	PACKAGING AND MARKING	7			PART IV - REPRESENTATIONS AND INSTRUCTIONS	
	E	INSPECTION AND ACCEPTANCE	8		K	REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF OFFERORS	29-50
	F	DELIVERIES OR PERFORMANCE	9				
	G	CONTRACT ADMINISTRATION DATA	10-13		L	INSTRS., CONDS., AND NOTICES TO OFFERORS	51-54
	H	SPECIAL CONTRACT REQUIREMENTS	14-16		M	EVALUATION FACTORS FOR AWARD	55-58

CONTRACTING OFFICER WILL COMPLETE ITEM 17 OR 18 AS APPLICABLE

17. ☒ CONTRACTOR'S NEGOTIATED AGREEMENT (Contractor is required to sign this document and return ONE copies to issuing office.) Contractor agrees to furnish and deliver all items or perform all the services set forth or otherwise identified above and on any continuation sheets for the consideration stated herein. The rights and obligations of the parties to this contract shall be subject to and governed by the following documents: (a) this award/contract, (b) the solicitation, if any, and (c) such provisions, representations, certifications, and specifications, as are attached or incorporated by reference herein. (Attachments are listed herein.)

18. ☐ AWARD (Contractor is not required to sign this document.) Your offer on Solicitation Number ______ including the additions or changes made by you which additions or changes are set forth in full above, is hereby accepted as to the items listed above and on any continuation sheets. This award consummates the contract which consists of the following documents: (a) the Government's solicitation and your offer, and (b) this award/contract. No further contractual document is necessary.

19A. NAME AND TITLE OF SIGNER (Type or print)
L. Bandberg Div Mgr

20A. NAME OF CONTRACTING OFFICER
ELAINE F. WILLIAMS

19B. NAME OF CONTRACTOR
BY [signature]
(Signature of person authorized to sign)

19C. DATE SIGNED 9/27/94

20B. UNITED STATES OF AMERICA
BY Elaine F. Williams
(Signature of Contracting Officer)

20C. DATE SIGNED 9-27-94

The Award/Contract consists of the following documents:

a. Best and Final Offer dated September 8, 1994.

b. Revised Best and Final Offer dated September 14, 1994.

Awarded discounts are based from your standard commercial pricelist effective February 7, 1994. A copy of the pricelist identifying those products accepted for award is attached herein and made a part of this contract. Awarded items are marked by an "A."

PRICING TERMS AND CONDITIONS AS AGREED TO, ARE AS FOLLOWS:

- 39.3% discount from your standard commercial pricelist effective February 7, 1994 for CE 9 (full concha), at $148.73.

- 39.2% discount from your standard commercial pricelist effective February 7, 1994 for CE-H9 (half shell) at $197.72.

- 39.2% discount from your standard commercial pricelist effective February 7, 1994 for CE-L9-LP (low profile) at $161.23.

- 40.5% discount from your standard commercial pricelist effective February 7, 1994 for SAC9 (canal) at $229.08.

- 37% discount from your standard commercial pricelist effective February 7, 1994 for SAS9 (secret ear) at $274.07.

- 30% discount for the second year warranty. Commercial price for the second year warranty is $34.99, net price on this contract is $24.49. The price of $24.49 is included on the above models.

- No charge for OSP Option.

- 31% discount on options/accessories from standard commercial pricelist effective February 7, 1994.

- Prompt Payment Terms: Net - 30 days.

- Delivery: F.O.B. Destination to the VA and other Government agencies placing orders under this contract.

- Time of Delivery: Within 10 days after receipt of order.

Price Reduction Clause (I-FSS-390): For the purpose of the Price Reduction Provisions, this contract is predicated on the Government receiving terms better than the terms you offer to your dealers (dispensers).

Your approved Subcontracting Plan dated September 8, 1994 covering the period October 1, 1994 through September 30, 1996 is incorporated into and made a part of the contract (copy enclosed). Please document your accomplishments to Public Law 95-507 on the enclosed Form 295.

STARKEY
NEW AID PRICE LIST
CE9

MODEL	PRICE LIST	PRICE	DISCOUNT
CE-9 (Full Concha) Includes 2nd Year Warranty Full Concha Aid	TOTAL $244.97	$148.73	39.3%
CE-H9 (Half Shell) Includes 2ND Year Warranty Half Concha Aid	TOTAL $324.96	$197.72	39.2%
CE-L9 (Low Profile) Includes 2ND Year Warranty Low Profile Aid	TOTAL $264.96	$161.23	39.2%
SAC9 (CANAL) Includes 2ND Year Warranty Canal Aid	TOTAL $384.97	$229.08	40.5%
SAS9 (SECRET EAR) Includes 2ND Year Warranty Secret Ear Aid	TOTAL $434.97	$274.07	37.0%

* 31% ON OPTIONS

*TERMS NET 30 DAYS

* F.O.B. DESTINATION

STARKEY PRICE LIST

STARKEY PRICE LIST

EFFECTIVE FEBRUARY 7, 1994

CUSTOM HEARING AIDS

EARMOLDS

REPAIRS

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

see attachment

CUSTOM IN-THE-EAR	**CE • 9** Custom ITE Series•9 Hearing Aid	$179.99
	~~**CE • 8** Custom ITE Hearing Aid~~	~~$179.99~~
ITE OPTIONS	**Low Profile** CE Option	$19.99
	Half Shell CE Option	$79.99
CUSTOM CANAL	**Intra • V** Custom Canal Series•9 Hearing Aid	$319.99
	~~**Intra • IV** Custom Canal Hearing Aid~~	~~$319.99~~
CANAL OPTION	**SecretEar** Canal Option	$49.99
CUSTOM ITE MASKERS	~~**TML** CE Masker/Linear Hearing Aid~~	~~$119.50~~
	~~**TMC** CE Masker/Compression Hearing Aid~~	~~$99.50~~
	~~**TM** CE or Canal Masker~~	~~$69.50~~
	Shipping & Handling	$5.99
WARRANTY OPTIONS	(when purchased at time of original sale)	
	ONE Year Warranty	N/C
	TWO Year Warranty	$34.99
	~~**THREE Year Warranty**~~	~~$64.98~~
	~~**FOUR Year Warranty**~~	~~$89.97~~
SERVICE OPTIONS	**Same Day /VIP Prodution Service**	$29.99
	RUSH/1 Day Production Service	$14.99
	Guaranteed Overnight Air	$9.99
CE SHELL OPTIONS	**IROS venting**	N/C
	Full Helix	N/C
	SOFT • SEAL	$14.99 A
CUSTOM IN-THE-EAR OPTIONS	**Flex canal**	$14.99 A
	Hypoallergenic "FPC Cote"	~~$14.99~~ N/C
	Hypoallergenic Clear Lucite	$19.99 A
	Real Ear Probe Channel	$19.99 A

See attachment

31% discount

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1% discount

31% discount

CE AMPLIFIER OPTIONS

A DISCOVERY II (CE•9 only)	$69.99	Class•D Amplifier	$39.99 A
A FRC II Feedback Reduction Circuit	$19.99	Variable Release Compression	$39.99 A
CRR II Canal Resonance Response	$19.99	~~S•Amp~~	~~$69.99~~
A ~~HDP High Definition Power~~	~~$29.99~~	~~K•Amp~~	~~$109.99~~
A ISP Input Signal Processor	$29.99	HDP II (Nine Series only)	$49.99 A
A OSP Output Signal Processor	~~$29.99~~ N/C	S•Amp II (Nine Series only)	$89.99 A
A DRO Dual Receiver Option	$19.99	K•Amp II (Nine Series only)	$119.99 A
~~Resolution~~	~~$109.99~~	? LDC Low Drain Class•D	$59.99 A
A DAI Direct Audio Input	$39.99	~~DBB Dual Band Balancer (Nine Series only)~~	~~$69.99~~

CUSTOM IN-THE-EAR OPTIONS

CE CROS OPTIONS

31% discount

A CROS	$79.99	Receiver CROS	$79.99 A
A Bi-CROS	$89.99	Power CROS w/Custom Receiver	$99.99 A
A Deluxe Bi-CROS	$139.99	Power CROS w/Button Receiver	$99.99 A
A Multi-CROS	$99.99	Power CROS w/Bone Oscillator and Headband	$119.99 A

31% discount

1% discount

CE DISPENSER CONTROL OPTIONS

31% discount

A Variable Low Cut Potentiometer	$14.99	Resonant Peak Control	$19.99 A
A Variable High Cut Potentiometer	$14.99	Power Peak Filter	$19.99 A
A Output Limiting Potentiometer	$14.99	Threshold Kneepoint Pot	$19.99 A
Gain Potentiometer	$14.99	Telephone Coil & Switch	$19.99 A
A Variable Compression Pot	$14.99	~~Power Telecoil~~	~~$24.99~~
A AGC Kneepoint Potentiometer	$19.99	~~Mic-Telecoil-Both Switch~~	~~$24.99~~
A Screw Set Volume Control	$19.99	Tel. Coil & Switch w/PreAmp	$24.99 A
A Variable Low Cut Switch	$19.99	Compression Switch	$24.99 A
A Variable High Cut Switch	$19.99	Full Spectrum Low Cut	$39.99 A
A Output Limiting Switch	$19.99	Full Spectrum Low Cut with Switch	$44.99 A
A Gain Switch	$19.99	Star Coil	$24.99 A
~~Trim Pro Switch~~	~~$24.99~~		

INTRA SHELL OPTIONS

A IROS venting	N/C	ok ~~Hypoallergenic "FPC Cote"~~	~~$14.99~~ A N/C
A Variable Vent	N/C	Hypoallergenic Clear Lucite	$19.99 A
A SOFT•SEAL	$14.99	Real Ear Probe Channel	$19.99 A

31% discount

CUSTOM CANAL OPTIONS

31% discount

INTRA AMPLIFIER OPTIONS

A DISCOVERY I (INTRA•V only)	$49.99	~~OSP Output Signal Processor~~	~~$29.99~~ N/C
A FRC II Feedback Reduction Circuit	N/C	TDSP Time Domain Signal Proc.	$39.99 A
A CRR II Canal Resonance Response	N/C	Class•D Amplifier	$39.99 A
A HDP High Definition Power	$29.99	~~S•Amp~~	~~$69.99~~
HDP II (Nine Series only)	$49.99	S•Amp II (Nine Series only)	$79.99 A
ISP Input Signal Processor	$29.99	K•Amp II (Nine Series only)	$119.99 A

31% discount

31% discount

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CUSTOM CANAL OPTIONS cont'd

INTRA AMPLIFIER OPTIONS cont'd

~~LDD Amplifier~~	~~$39.99~~	K•Amp	$109.99 A

31% discount

INTRA DISP. CONTROL OPTIONS

31% discount

A Variable Low Cut Potentiometer	$14.99	Tuneable Notch Filter	$39.99 A
A Variable High Cut Potentiometer	$14.99	Resonant Peak Control	$19.99 A
A Output Limiting Potentiometer	$14.99	Power Peak Filter	$19.99 A
A Gain Potentiometer	$14.99	Threshold Kneepoint Pot	$19.99 A
A Variable Compression Pot	$14.99	Compression Switch	$24.99 A
A AGC Kneepoint Potentiometer	$19.99	Full Spectrum Low Cut	$39.99 A
A Screw Set Volume Control	$19.99	Full Spectrum Low Cut with Switch	$44.99 A
		~~Trim Pro Switch~~	~~$24.99~~

31% discount

CUSTOM EARMOLDS

EARMOLD STYLES

■ RECEIVER ■ 3/4 SKELETON ■ SHELL ■ CANAL LOCK ■ SKELETON ■ CANAL-ONLY ■ NON-OCCLUDING ■ HALF-SHELL

Base Price	$9.99
Shipping & Handling	$1.99

EARMOLD MATERIAL OPTIONS

~~Lucite Lite~~	N/C	~~Ultraflex~~	add $3.99
Lucite with Flex Canal	add $1.99	~~Poly~~	add $4.99
Starflex	add $2.99	Silicone	add $5.99

EARMOLD OPTIONS

		Select-A-Vent	$1.99
Universal System	$3.50	Open Bore Modifier	$1.99
Total Horn	$3.00	Bell Canal	$1.50
Libby Horn	$3.99	Parallel or Diagonal Venting	$1.00

N/C

ALL MAKE REPAIR

Repair w/6 month warranty	$48.99
Repair w/12 month warranty	$59.98
Gold Seal Service 2 Year warranty	$83.97
Shipping & Handling	$4.99

REPAIR OPTIONS

Same Day Service	$9.99	CROS/BiCROS	$29.99
1 Day Service	$4.99	Eyeglass Bone Conduction	$39.99
AMC Anti Moisture Cote	$1.99	Programmable Hearing Aids	$39.99
ANSI Response Analysis	$3.99	Custom Replate	$39.99
Recase	$29.99	Custom ITE Recase	$59.99

STARKEY

6700 Washington Ave. S. ■ Eden Prairie, MN55344 ■ 800 328-8602 ■ (612) 941-6401 ■ FAX: (612) 828-9262

Attachment 1

SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS SUBCONTRACTING PLAN

DATE: 9/8/94

CONTRACTOR: Starkey Labs. Inc

ADDRESS: PO Box 9457, Eden Prairie, MN 55440 6700 Washington Ave S
Eden Prairie, MN 55344

SOLICITATION OR CONTRACT NUMBER: RFP 791-01-94

ITEM/SERVICE: FSS Group 65, Custom In-The-Ear Hearing Aids

The following, together with an attachments, is hereby submitted as a Subcontracting Plan to satisfy the applicable requirements of Public Law 95-507, Section 211 and FAR 19.7.

1. (a) The total estimated dollar value of all planned subcontracting (to all types of business concerns) under this: (Select only one of three.)

(i) Individual Plan (This Contract Only) is $3,720,000.

(ii) Division-wide plan is $________
(Represents ___% of Total Annual Sales)

(iii) Company-wide plan is $ _________
(Represents ___% of Total Annual Sales)

(Select only one of three)

(b) The following percentage goals (expressed in terms of a percentage of total planned subcontracting dollars) are applicable to the plan cited above or to the contract awarded under the solicitation cited.

(i) Small business concerns: 32 % of total planned subcontracting dollars under this contract will go to subcontractors who are small business concerns.

(ii) Small disadvantaged business concerns: .3 % of total planned subcontracting dollars under this contract will go to subcontractors who are small business concerns owned and controlled by socially and economically disadvantaged individuals.

Attachment 1
Page 2

(c) The following dollar values correspond to the percentage goals shown in (1) above.

(i) Total dollars planned to be subcontracted to small business concerns: $ 1,190,000.

(ii) Total dollars planned to be subcontracted to small disadvantaged business concerns: $11,160.

(d) The following principal products and/or services will be subcontracted under this contract, and the distribution among small, small disadvantaged and large concerns is as follows:

Small Business	Small Disadvantaged Business	Large Business
Supplies	Supplies	Componets
Parts	Services	Parts
Pkg		Parts

(e) The following method was used in developing subcontracts goals (i.e., Statements explaining how the product and services areas to be subcontracted were established, how the areas to be subcontracted to small and small disadvantaged business concerns were determined, and how small and small disadvantaged business concerns' capabilities were determined.)

Small business activities were expanded during current year efforts in that direction will continue. Limiting factors may be (a) economic times, (b) our continuring efforts to become self reliant

(f) the following method was used to identify potential sources for solicitation purposes:

xx (i) Existing company source lists.

(ii) The Procurement Automated Source Systems (PASS) of the Small Business Administration.

(iii) The National Minority Purchasing Council Vendor Information Services.

Attachment 1
Page 3

(iv) The Research and Information Division of the Minority Business Development Agency in the Department of Commerce.

XX (v) Small and small disadvantaged business concerns trade associations.

(vi) Additions to (or deletions from) the service specified above are as follows:

2. The following individual will administer the subcontracting program:

NAME: Paul Demmer, General Accounting Manager

ADDRESS AND TELEPHONE: PO Box 9457, Mpls. MN 55440
800-328-8602

TITLE: General Accounting Manager

This individual's specific duties, as they relate to the firm's subcontracting program, are as follows:

General overall responsibility for this company's small business program, the development, preparation and execution of individual subcontracting plans and for monitoring performance relative to contractual subcontracting requirements contained in this plan, including, but not limited to:

(a) Developing and maintaining bidders lists of small and small disadvantaged business concerns from all possible sources.

(b) Ensuring that procurement packages are structured to permit small and small disadvantaged business concerns to participate to the maximum extent possible.

(c) Assuring inclusion of small and small disadvantaged business concerns in all solicitations for products or services which they are capable of providing.

Attachment 1
Page 4

(d) Reviewing solicitations to remove statements, clauses, etc., which may tend to restrict or prohibit small and small disadvantaged business concerns participation.

(e) Ensuring periodic rotation of potential subcontractors by bidders lists.

(f) Ensuring that the bid proposal review board documents its reasons for not selecting low bids submitted by small and small disadvantaged business concerns.

(g) Ensuring the establishment and maintenance of records of solicitations and subcontract award activity.

(h) Attending or arranging for attendance of company counselors at Business Opportunity Workshops, Minority Business Enterprise Seminars, Trade Fairs, etc.

(i) Conducting or arranging for conduct of motivational training for purchasing personnel pursuant to the intent of Public Law 95-507.

(j) Monitoring attainment of proposed goals.

(k) Preparing and submitting periodic subcontracting reports required.

(l) Coordinating contractor's activities during the conduct of compliance reviews by Federal agencies.

(m) Coordinating the conduct of contractor's activities involving its small and small disadvantaged business subcontracting program.

(n) Additions to (or deletions from) the duties specified above are as follows:

____
____
____
____

3. The following efforts will be taken to assure that small and small disadvantaged business concerns will have an equitable opportunity to compete for subcontracts:

(a) Outreach efforts will be made as follows: